



Intelligent Retail Platform



Distributor of materials for electricity, plumbing, civil construction, and home display

Case study

Summer 2025

Iván Vázquez | Implementation Manager

What was your main motivation to look for a space and category management system?

We wanted to have more control and order in the implementation of our 85 stores + 24 showrooms (Saltoki HOME). The idea was to work with a tool that would help us to better organise the spaces and maintain a common line in all points of sale, with several people working at the same time.

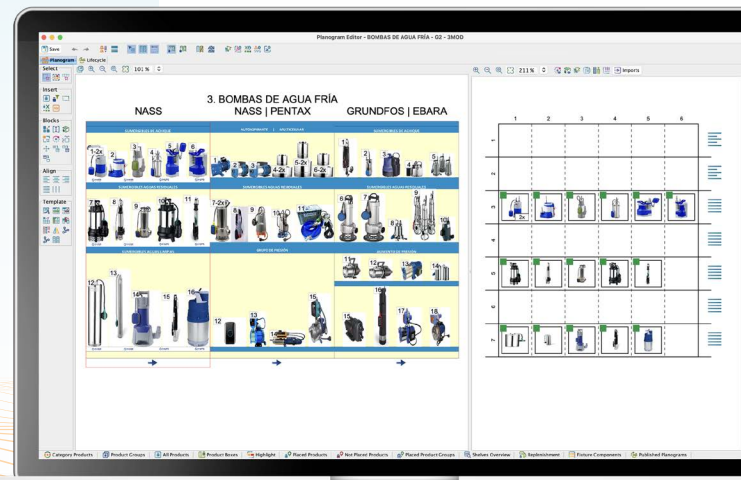
Why did you choose Quant?

Because we found it to be a practical and easy-to-use solution. It suited our needs.

When did you start using Quant?

Two years ago and we have been working full-time with it since that time.

- Customer since 2022
- 85 stores, 25 showrooms, and 6 drive-ins ranging in size from 800 m² to 12,000 m²



“Quant has helped us standardize criteria across implementations. It allows us to tailor each project to the specific characteristics of each store, work in a more coordinated manner, and optimize both processes and communication between teams, reducing time and ensuring greater consistency across all implementations.”

Iván Vázquez | Implementation Manager, Saltoki



Do you remember your expectations from that time?

We hoped it would make our daily work easier and help us save time in project preparation, avoiding having to start from scratch in each store.

What were the worst obstacles? How did you succeed in overcoming them?

The biggest obstacle was the variety of formats and sizes of our stores.

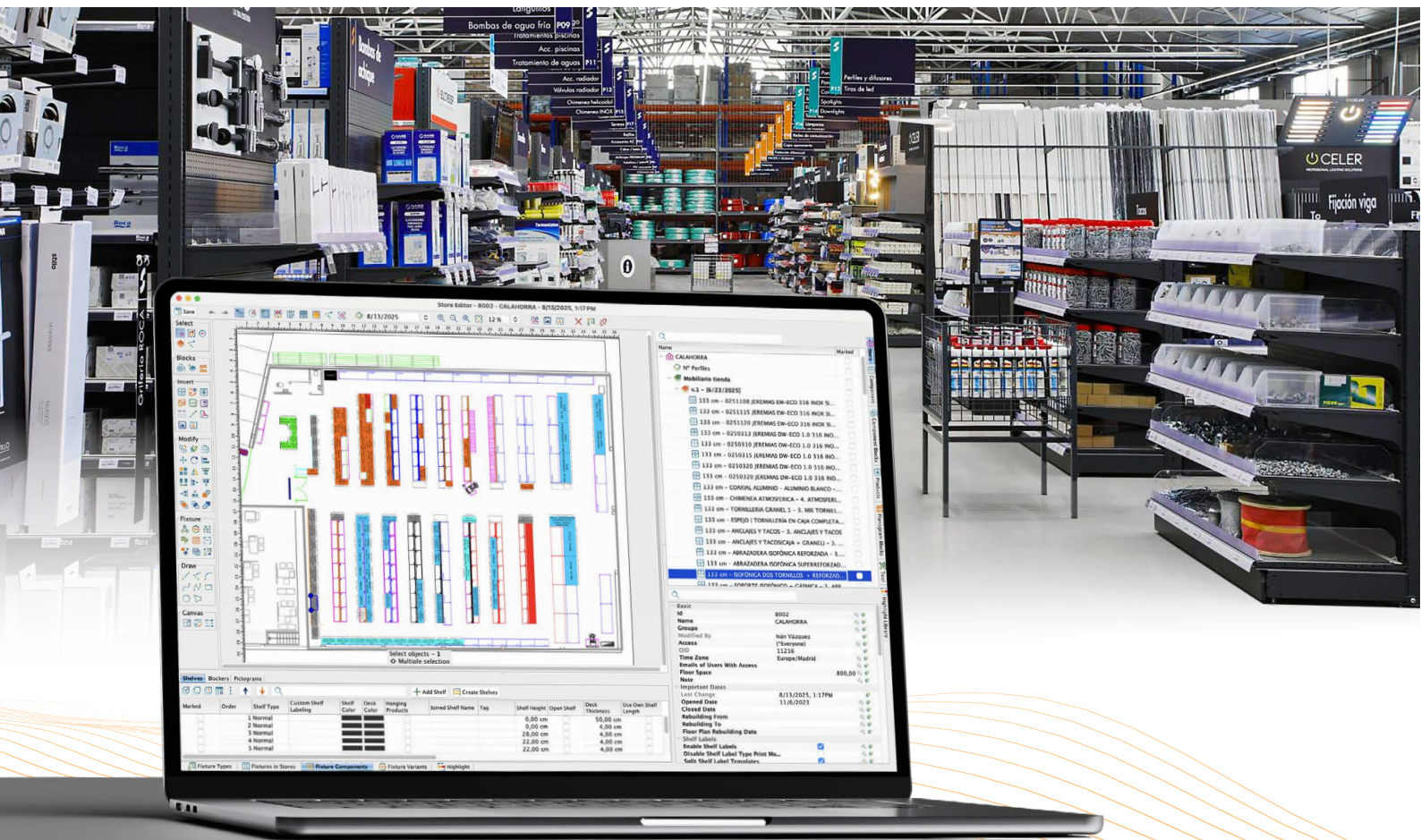
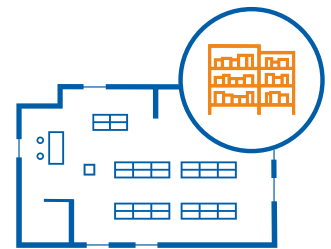
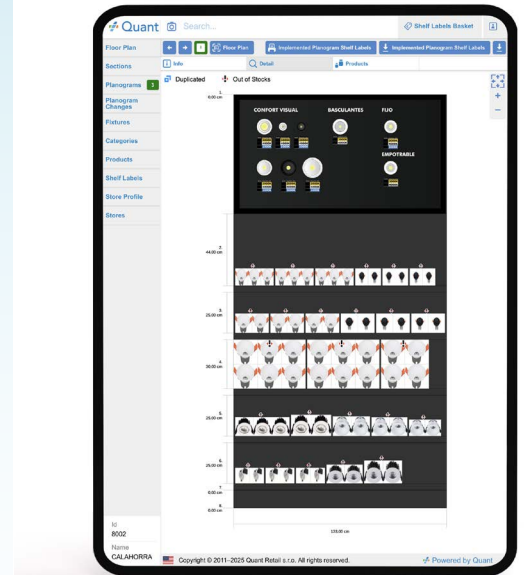
Not all of them fit into the same model. We solved this by adjusting the designs according to the needs of each space, while maintaining a common structure.

How was the implementation of the system and what were the first benefits?

The rollout was straightforward. We soon saw benefits such as reduced project and range preparation time and better coordination between the teams involved in the implementations.

Have you managed to integrate Quant with other systems like ERP and automate the data flow?

We are moving in that direction, although there is still some way to go.



How have your stores adopted Quant as a space planning system?

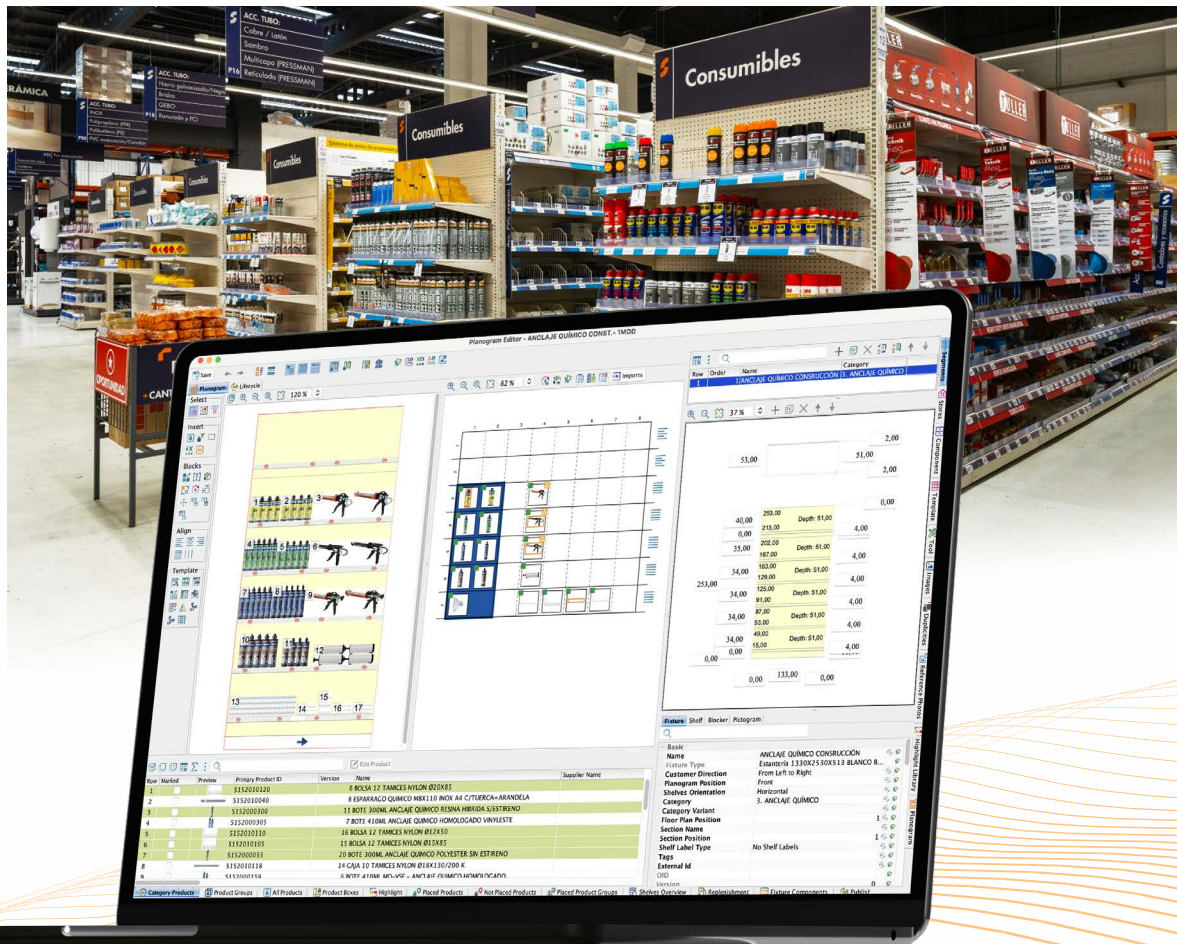
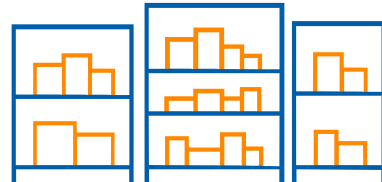
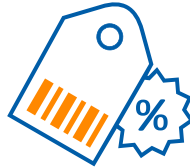
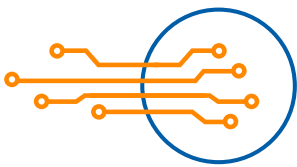
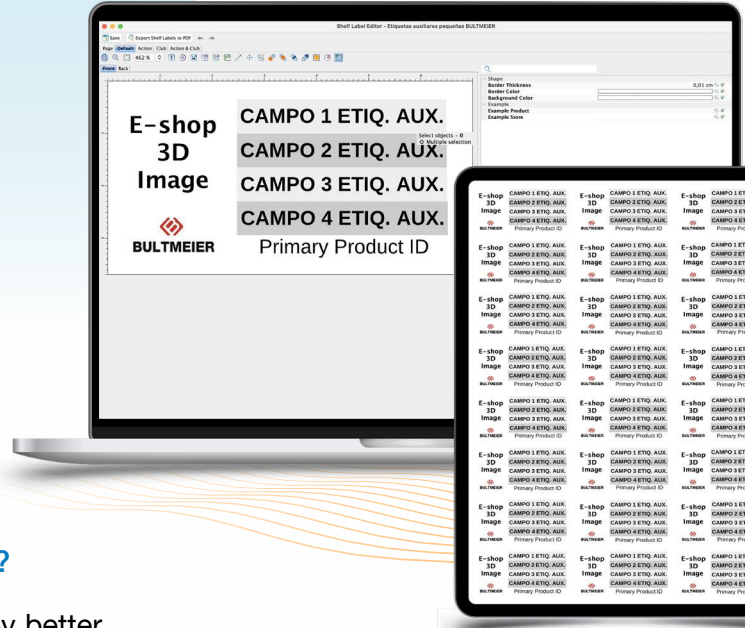
We offer the documentation in PDF format within our internal network.

You recently started using Shelf Labels module in Quant. How was the deployment of this module?

At first, it was difficult to understand the system and adapt it to our needs. Currently, we still face issues with some product images that appear pixelated in Quant despite being high-resolution images, and we have reported this.

How would you rate the quality of the support?

I would rate it 7 out of 10. I think it can be improved by better studying the client's needs beforehand, as the solutions offered are very general.





What are the main results of the project to date and what are your future plans and objectives?

The clearest result is that we work in a more orderly manner and with a more global view of projects. Our next step is to extend its use to more areas and continue simplifying processes.

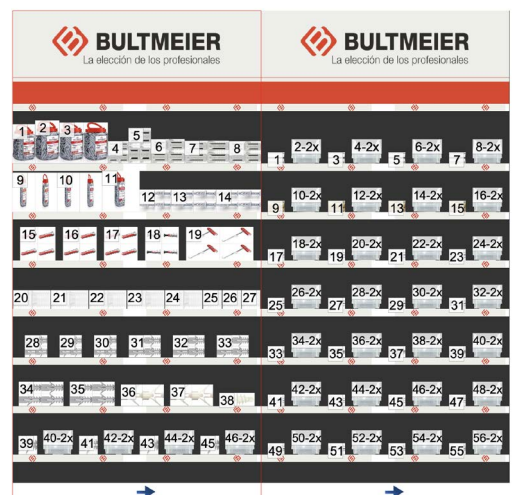
Would you recommend Quant to other retailers?

Yes, we believe it can be a good tool for any company that wants to better organise its spaces and gain efficiency.

“The clearest result is that we work in a more orderly manner and with a more global view of projects.”



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Interested in a presentation?
We would be happy to give you a personal presentation of Quant with the full scope of features which might be interesting for your company.

www.quantretail.com
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